

From: "Levine, Alan" <Alan.Levine@hma.com>
Date: February 27, 2013, 11:40:05 AM EST
To: "Nathan, Jim" <jim.nathan@leememorial.org>

Dear Jim

I want to congratulate you on the decision you made to submit a Letter of Intent for the development of a new hospital to serve our neighbors in Bonita Springs and Estero. This is a great community that deserves such an investment.

Our reasons for filing a Letter of Intent are similar. Specifically, Health Management Associates has called Southwest Florida our home for more than 30 years, and we care deeply about our region.

You have commented publicly that the rapidly changing health care environment requires different thinking. I could not agree more, Jim. There are many unknowns, and the way medicine is practiced is changing so rapidly, I'm convinced by the time a decision is made on the Certificate of Need, the circumstances may be even different than they are now! That is not simply a rhetorical observation. I really think the changes are so compelling, it requires us to have a dialogue about how to meet the needs of our region, while also maintaining our financial ability to capitalize our hospitals in a way that best serves the community. Resources are not unlimited, and I think we can agree, there are many priorities.

As such, I'd like to propose that we meet to discuss ways our systems can work together for the benefit of our community. This conversation is an important ongoing dialogue to have, and certainly it is relevant given the current dynamic in Lee County.

As always, I look forward to speaking.

Cordially,

Alan

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